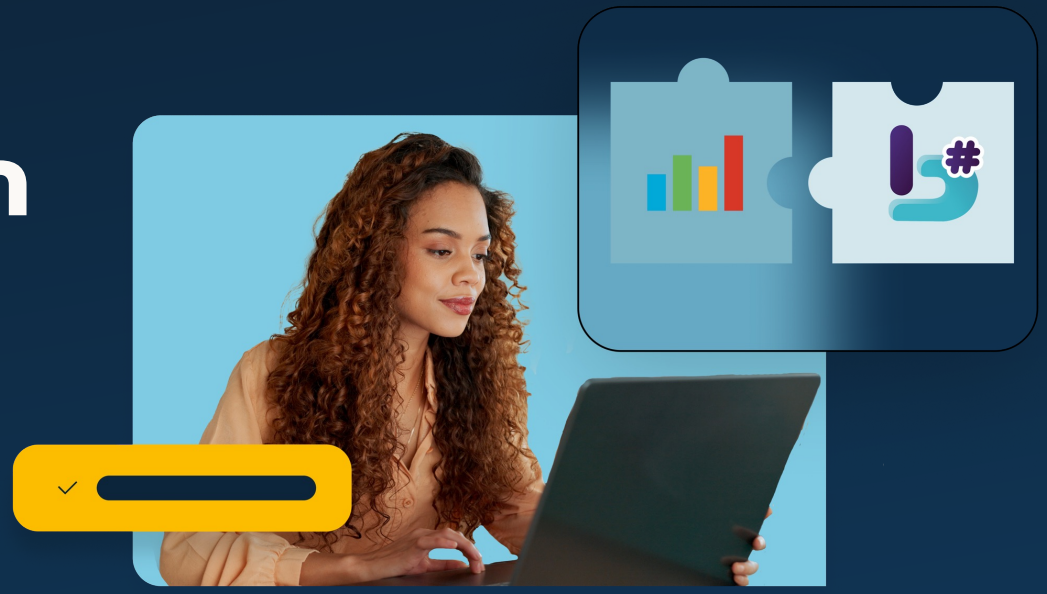
ncino
KYC Africa

b#

b# Solutions & nCino KYC **Integration**



As Accountable Institutions, property practitioners are required to comply with FICA.

nCino KYC and b# Solutions have integrated solutions to simplify this compliance requirement.



The b# Solution

Maximise Your Property Portfolio

b# Solutions is a fully integrated & full-service system, providing comprehensive coverage for the corporate real estate services sector, and it now includes an integration with nCino KYC.

The comprehensive software integrates Facilities Management, Financial Management, Property Management, Mobility, and Business Intelligence into a seamless, user-friendly interface.

Each module features purpose-built workflows designed to align with global best practices, bringing efficiency and transparency at all levels within the organisation. Built as a Software-as-a-Service (SaaS) solution, b# operates seamlessly on the cloud, enabling remote work capabilities across any device.

When you know the solution, everything becomes simple!

SOLUTIONS

CONTACT US

Struggling to maximise your property portfolio?

Out of Date Processes

Is your property management system stuck in the past? Outdated processes can hamper efficiency, leaving you lagging behind in a fast-moving market. Update your approach to maximise your real estate value.

Lack of Automation

Are manual tasks draining your resources? A lack of automation means more time and labor spent on mundane processes. Streamline operations with the latest technologies to save time and reduce costs.

No Access to Consolidated Data

Struggling with fragmented data and real-time accuracy issues? Without consolidated data, making informed decisions is nearly impossible. Ensure access to accurate and up-to-date information to drive better outcomes.

Complicated Tech Landscape

Feeling overwhelmed by a complicated tech landscape? Navigating complex technology can be daunting and counterproductive. Simplify your tech stack to focus on what really matters—optimising your real estate value.

b# integrates **property, facilities, finance and business management** all into one intelligent ecosystem.

When you know the solution, everything becomes simple!

SOLUTIONS

Our comprehensive software integrates Facilities Management, Financial Management, Property Management, Mobility, and Business Intelligence into a seamless, user-friendly interface.

Each module features purpose-built workflows designed to align with global best practices, ensuring a smooth transition and maintaining data integrity. Built as a Software-as-a-Service (SaaS) solution, b# operates seamlessly on the cloud, enabling remote work capabilities across any device.

With ongoing research and development, our dedicated technology team ensures b# remains at the cutting edge of innovation in real estate technology.



PROPERTY MANAGEMENT

We ensure the effective management and administration of property portfolios for investors and occupiers alike.

Read More



FACILITIES MANAGEMENT

Our platform enables asset and service-centric management across your operational landscape.

Read More



FINANCIAL MANAGEMENT

At the core of our solution is a robust enterprise accounting platform, capable of handling multi-company and multi-currency operations with real-time reporting.



BUSINESS INTELLIGENCE

Our reporting philosophy has evolved from static PDF reports to an interactive, real-time experience. This empowers users to drill down, customise, and analyse reports independently.



The nCino KYC Solution

Our **Promise**



- UNMATCHED EXPERTISE
- SMART SOLUTIONS
- UNBEATABLE SERVICE

Unmatched Expertise. Smart Solutions. Unbeatable Service

Always-Available FICA Expertise

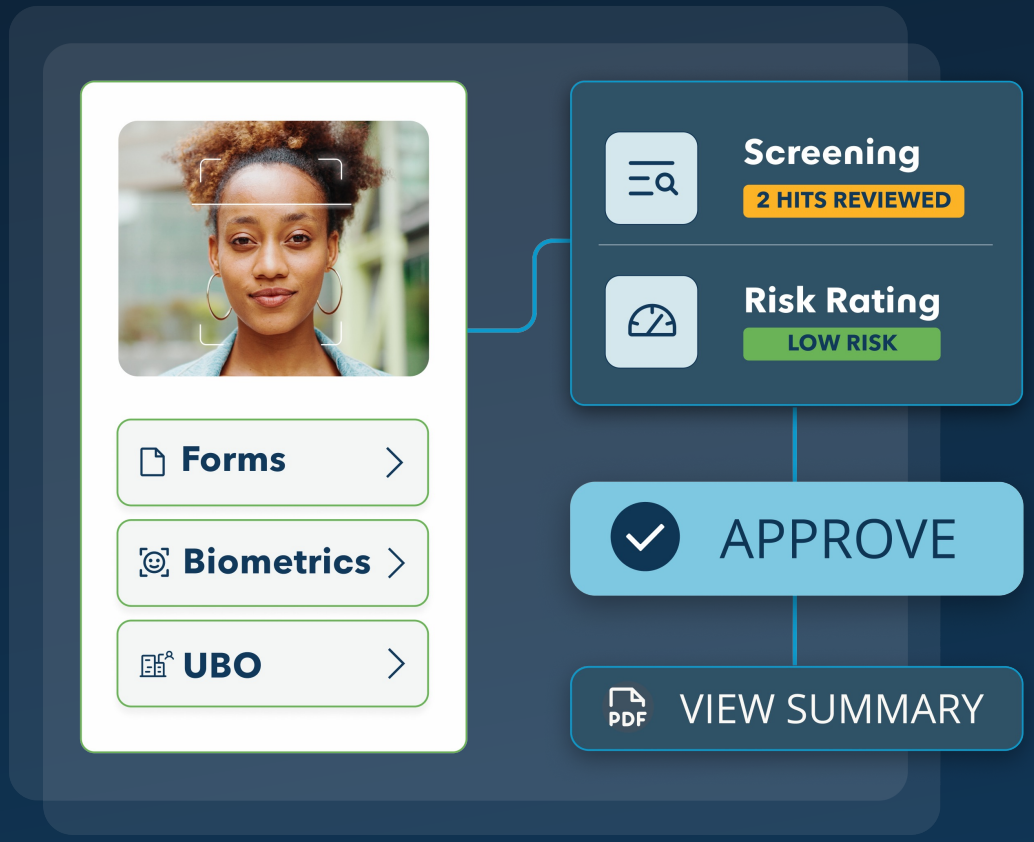
- Access to Experienced & Trusted FICA Experts
- Certified FICA/AML Training
- Customised RMCP with Updates
- We keep you up to date with all changes in FICA legislation



Unmatched Expertise. **Smart Solutions.** Unbeatable Service

FICA Compliance at the Speed of **Your Business**

- **Seamless & Digital** Single Flow Onboarding
- **Leading** Biometric Authentication & Verification
- **Easily Manage** UBOs
- **Continuous & Automated** Watchlist, PEP & Media Screening



Unmatched Expertise. Smart Solutions. **Unbeatable Service**

Never Feel Alone on **Your FICA Journey**

- **Ongoing local support** - Our highly-skilled customer service team boasts a 99.9% Customer Satisfaction Score
- **Hands-on, personalised onboarding** with custom configuration
- **Dedicated account manager** that walks with you along your journey to ensure success



How the Integration Works

The nCino KYC & b# Solutions Workflow

The integration allows an nCino KYC customer to enter data directly into the nCino KYC application in the standard capture and approval process.

On approval of the application, where there is a link between the nCino KYC customer and the b# Solutions client, the data passes directly to b#. An approved application links to the FIC module within b# Solutions, which is associated with a lease, and through this process automates the FICA compliance of the lease entity.

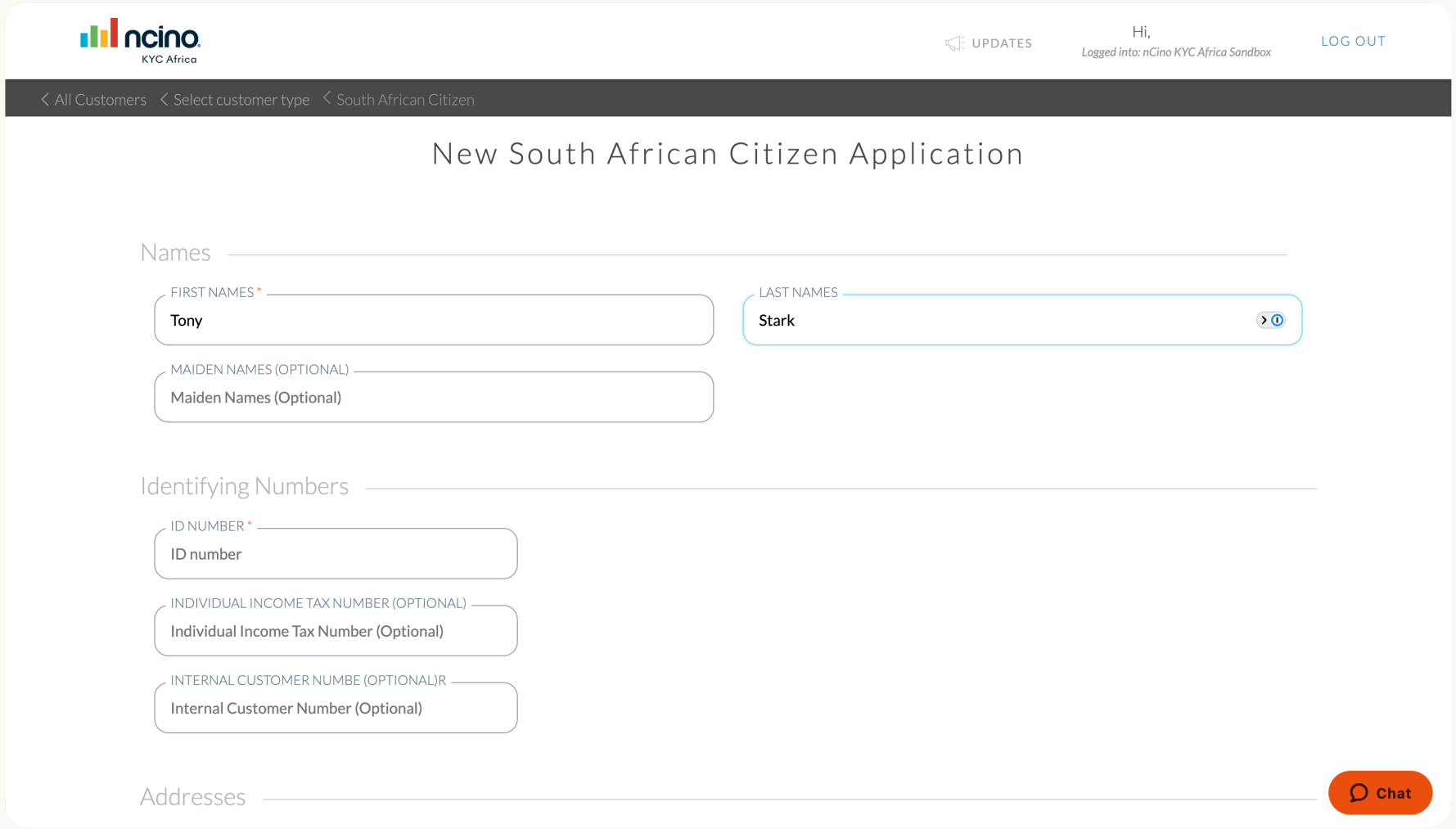
For existing b# Solutions clients looking to integrate with nCino KYC, existing data from b# would be automatically passed through to nCino KYC. Depending on the contract, nCino KYC can bulk upload the active existing clients onto the system from a CSV upload, as either watchlist-only or full FICA applications.*

**Terms apply. Please reach out to the team for more information.*

Create Profile in nCino KYC

Create Profile in nCino KYC

You can either add a client to the system yourself or you can send a custom branded email invite that allows your clients to self-onboard.

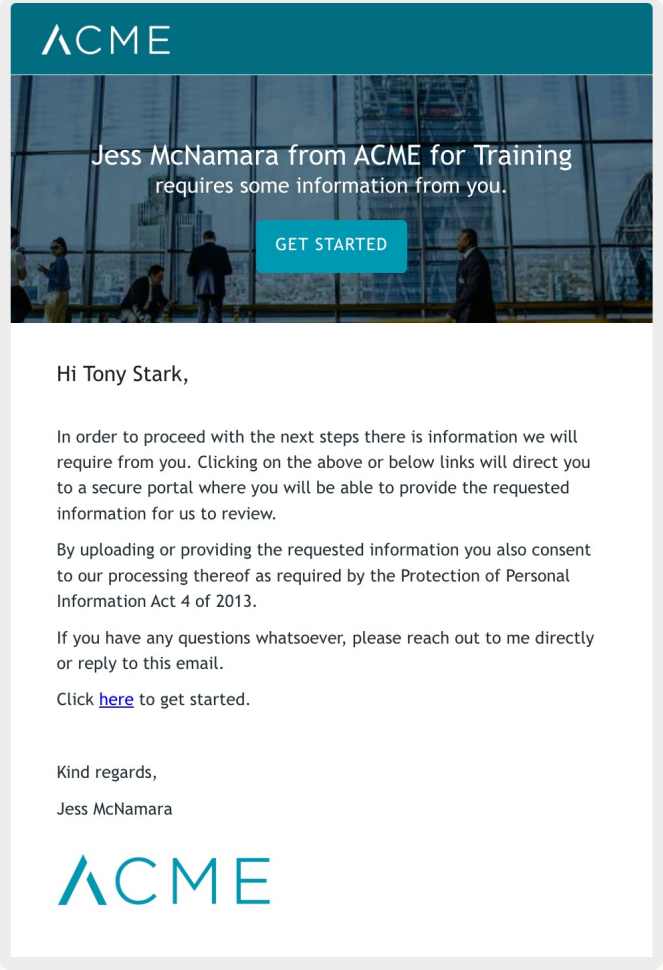


Requesting FICA Documents

The party will receive an email with a link that they can click on and they can upload the required FICA documents (this email is generated from nCino KYC – any changes to the layout and wording of the email must be done through nCino KYC)

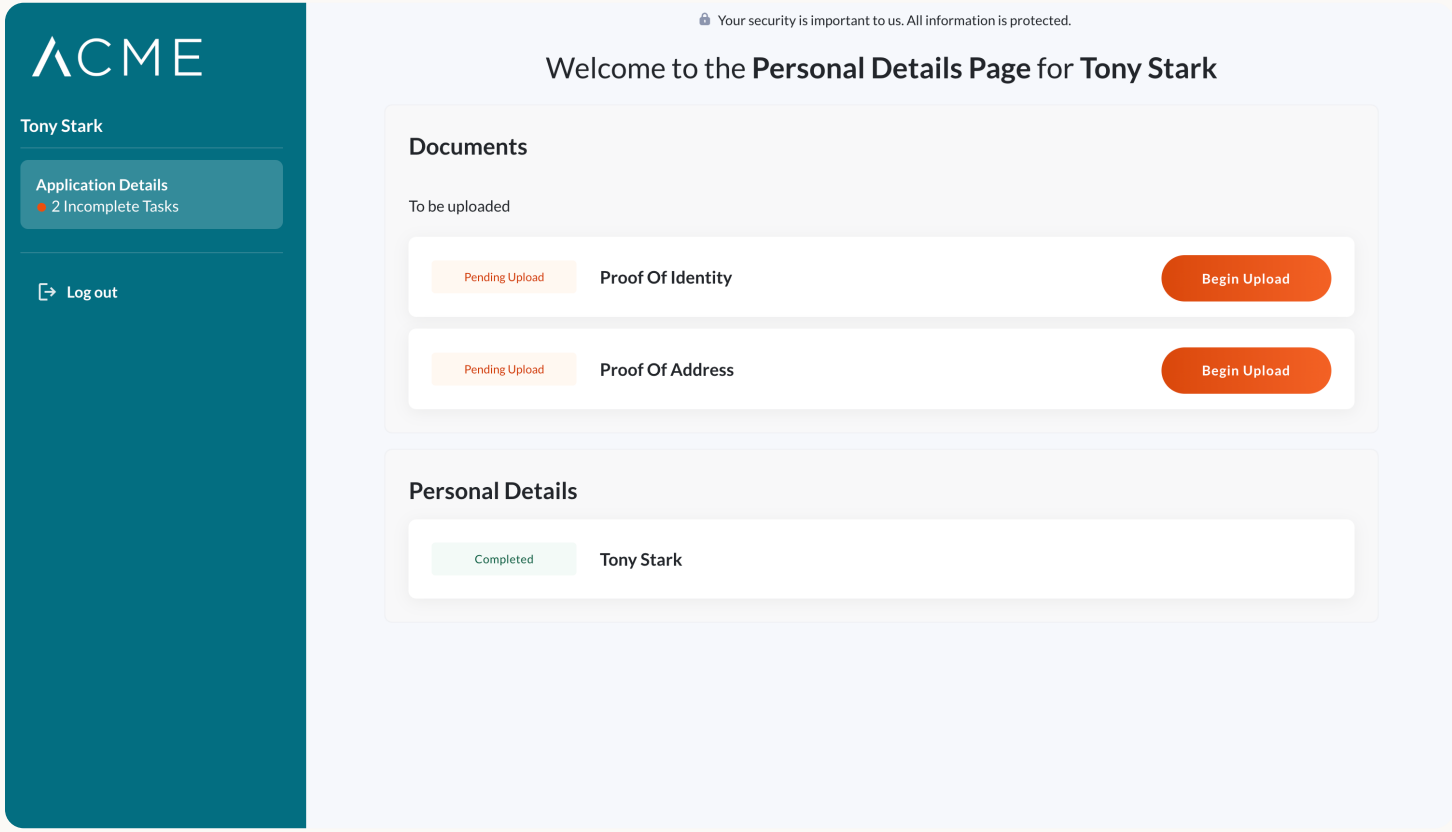
When the party clicks on the CLICK HERE or GET STARTED link in the email message, they will be taken to nCino KYC's document submission portal.

*The email & nCino KYC client portal will be white-labelled with your branding



Requesting FICA Documents

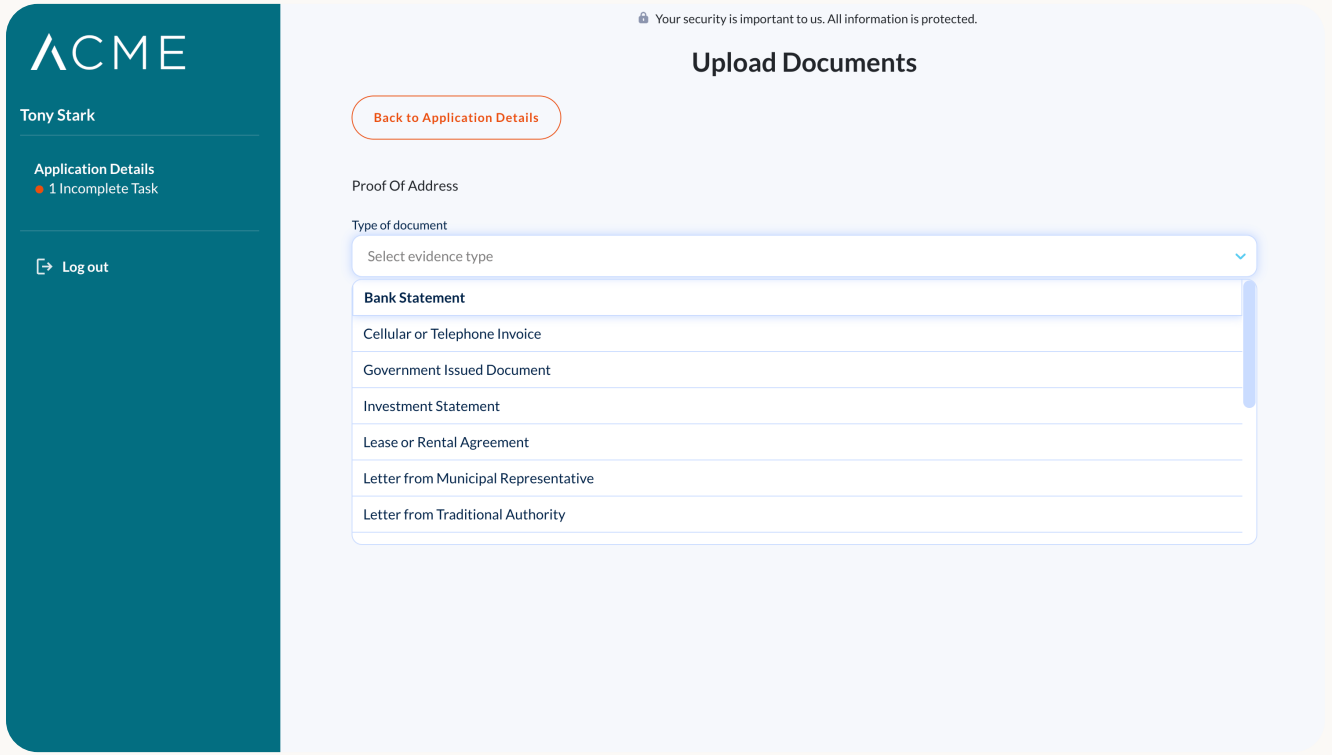
The party is shown a list of documents to upload. The information displayed on this screen is determined by the Entity that was uploaded. In other words, a South African Citizen will have different FICA requirements to a Close Corporation.



Requesting FICA Documents

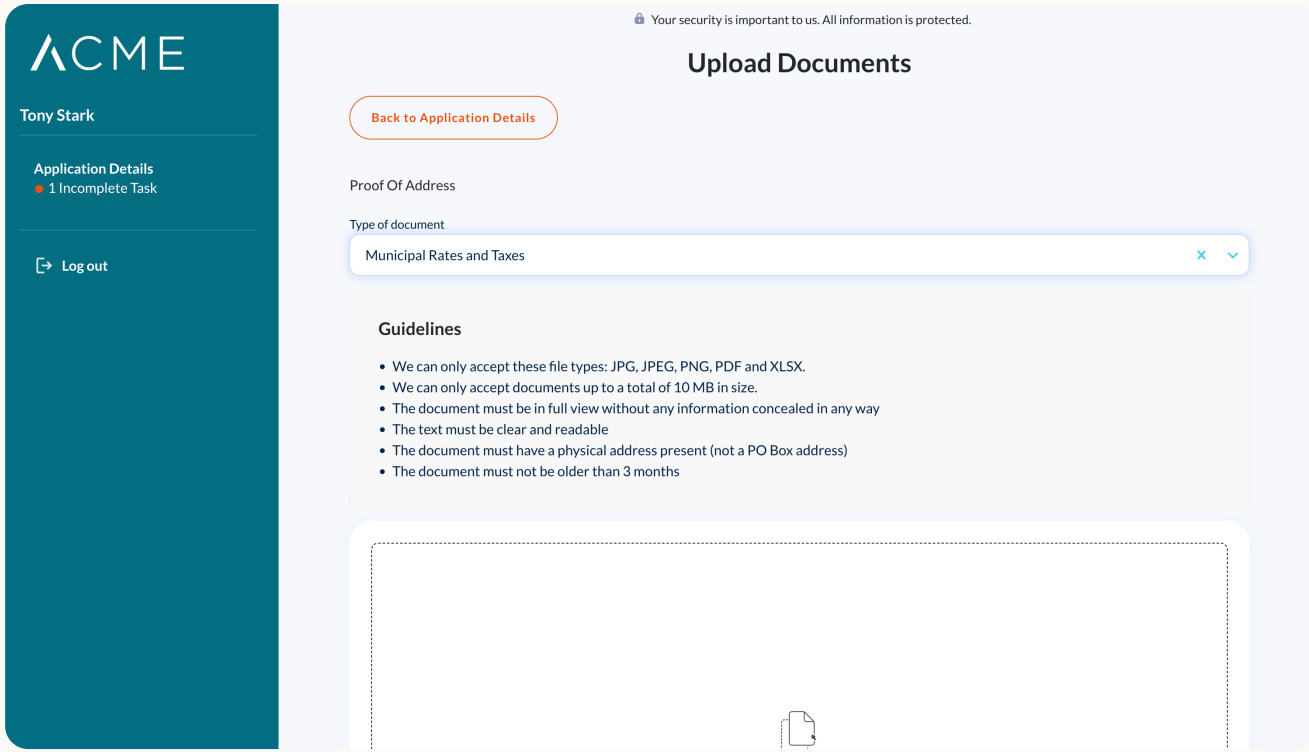
When the party clicks on the "Begin Upload" link, they are prompted to select the type of document they are uploading.

For example, if they are uploading a Proof of Address, the following options will appear for them to choose from.



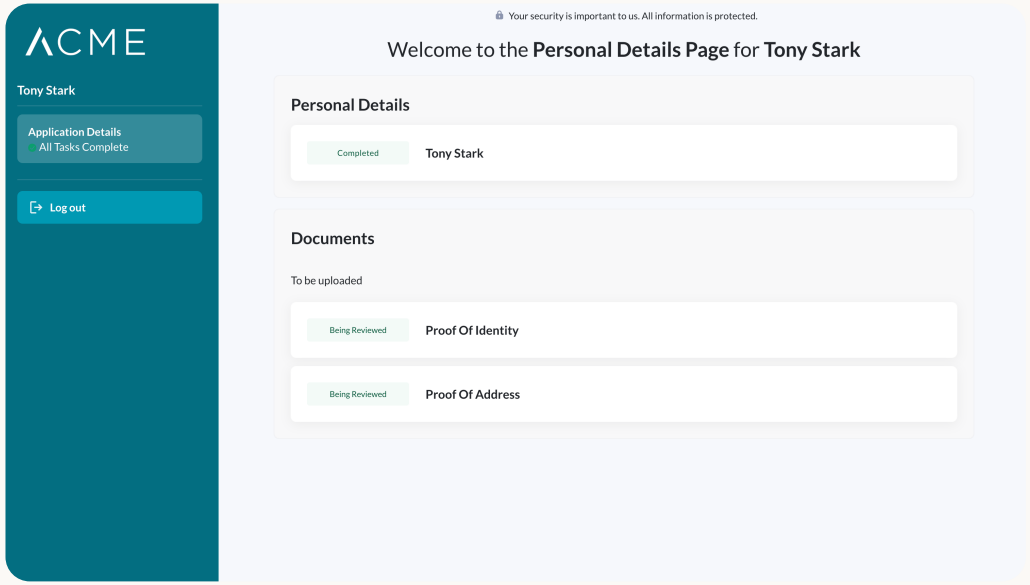
Requesting FICA Documents

Specific guidelines are given on documents. For example, “Document must have been issued within the last 3 months” is a guideline for an address document.

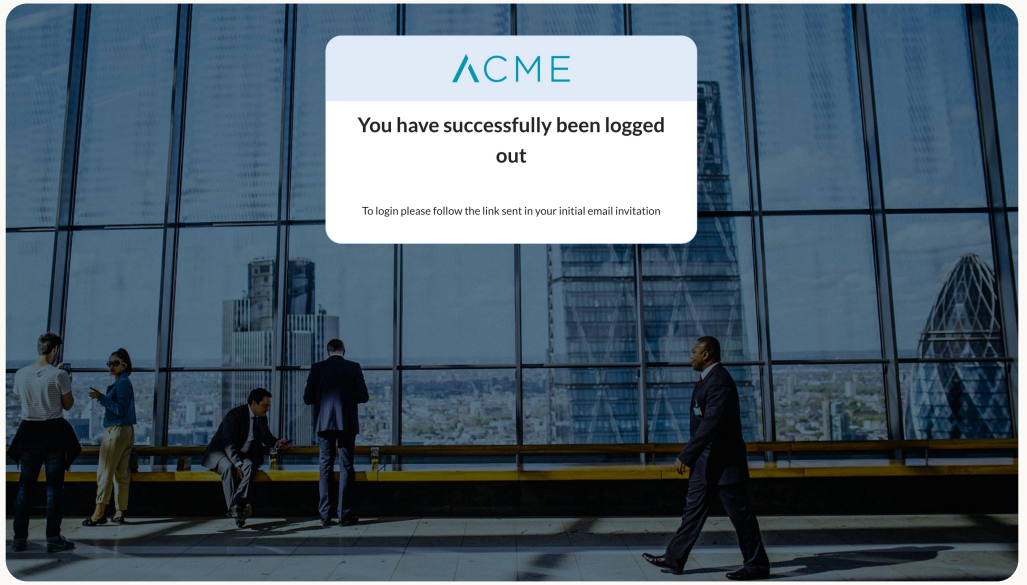


Requesting FICA Documents

Once all required actions have been completed, the party can log out.



If the party needs to return, they can follow the link in the email invitation



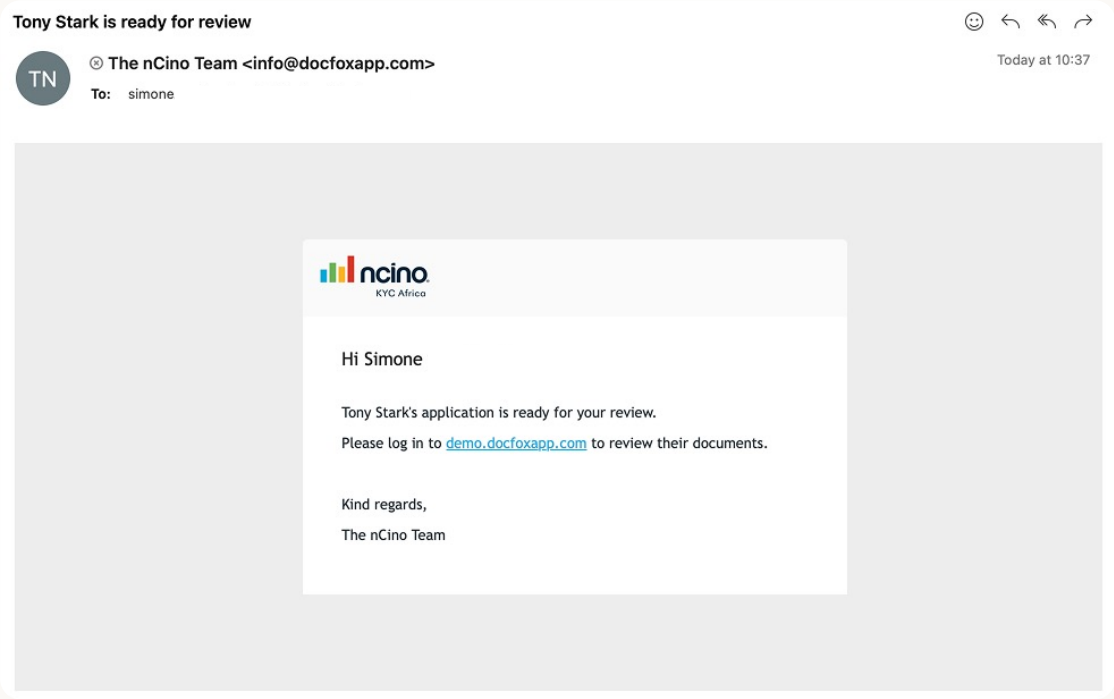
Approving FICA Documents

Once the party has uploaded their FICA documents, nCino KYC automatically validates these documents in the background and compares them to 3rd party data sources.

Documents that do not pass the analysis are rejected back to the party who can then upload alternative documents.

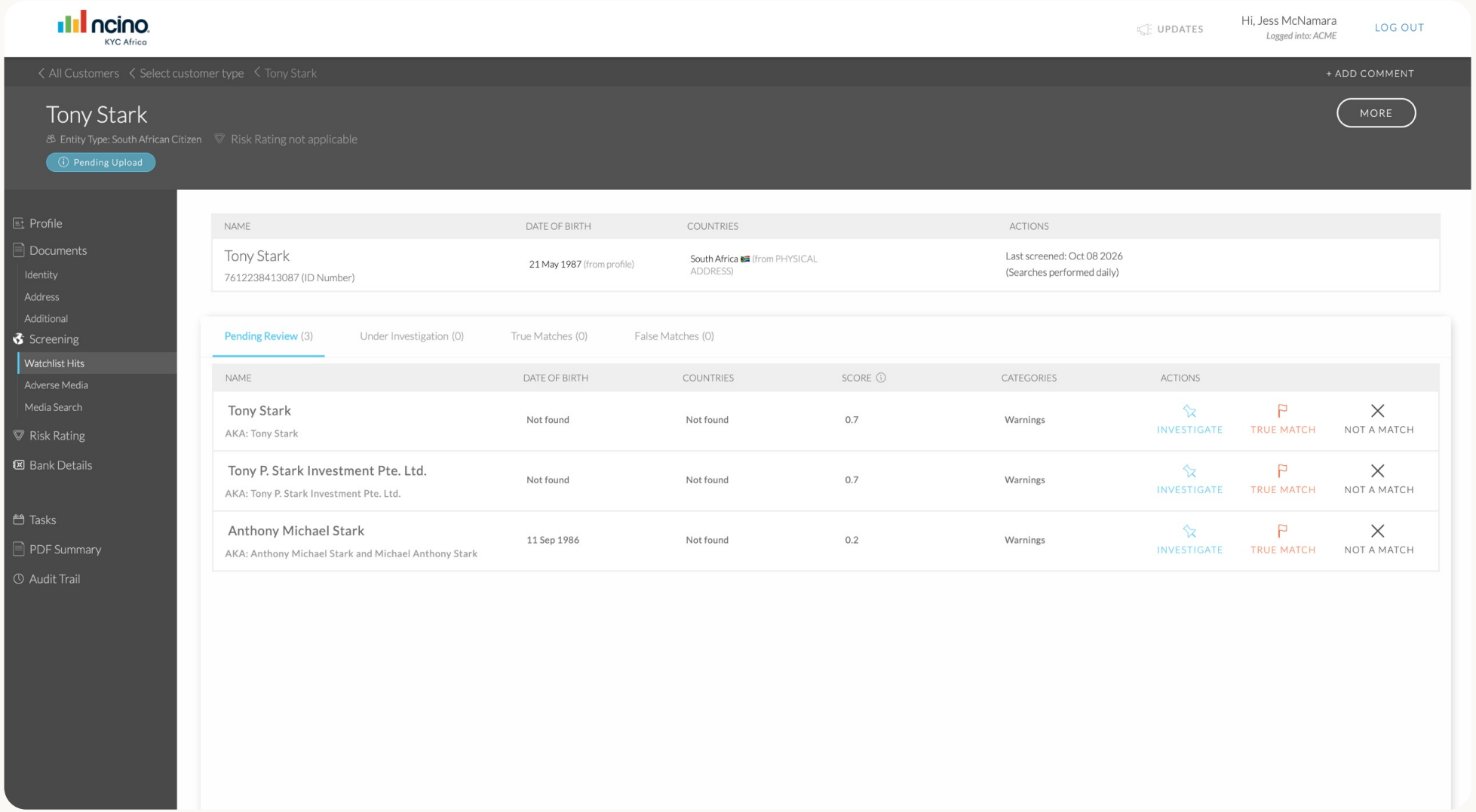
Once document validation is complete, the person in your company who is assigned to receive notifications from nCino KYC, will get an email advising them that the application is ready for review.

They can log directly into nCino KYC by clicking on the link in the email, and proceed to approve the documents and the application.



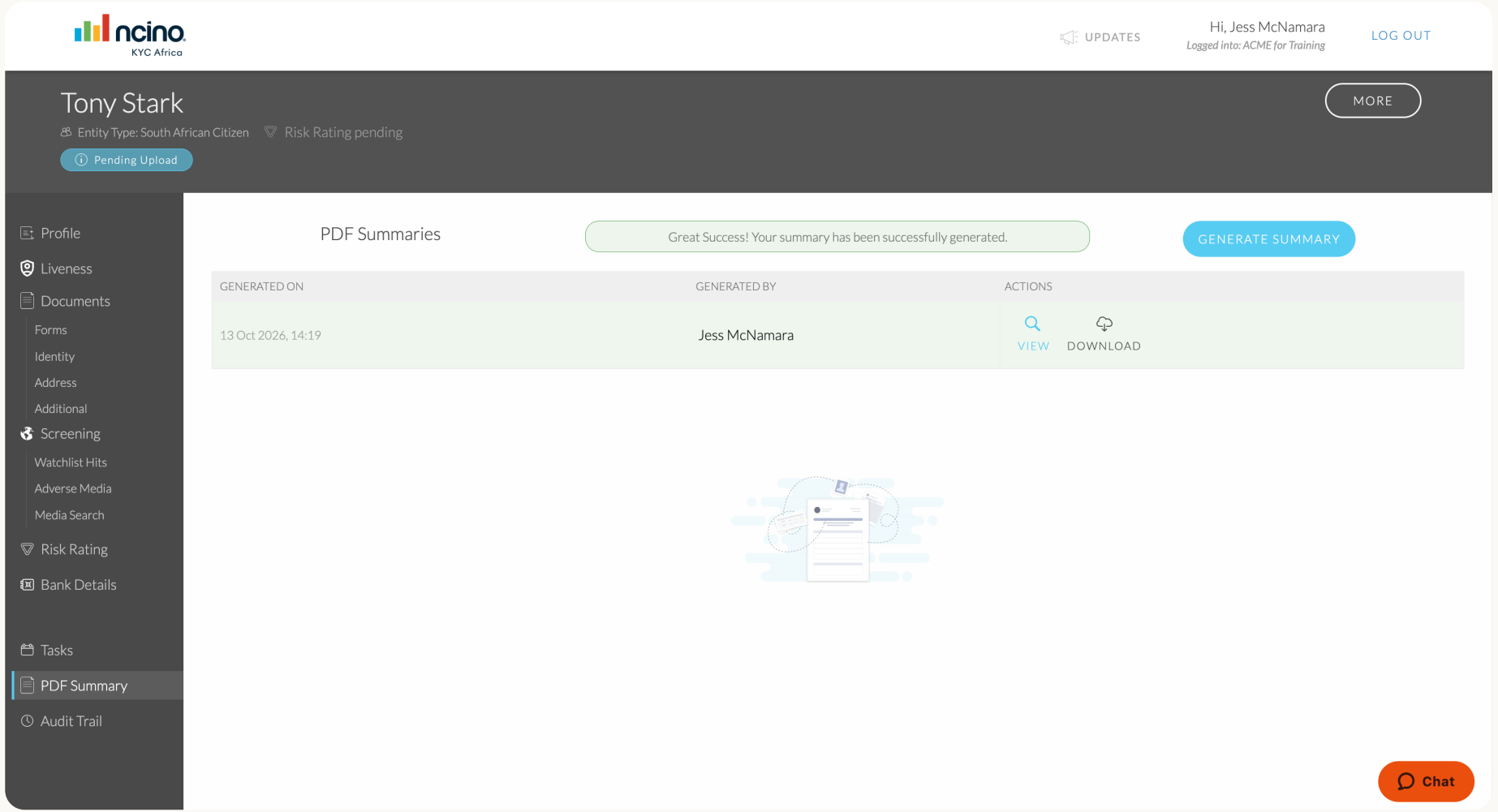
Perform the rest of the FICA process

Complete your screening and risk rating within nCino KYC by working from top to bottom through the tabs.



Perform the rest of the FICA process

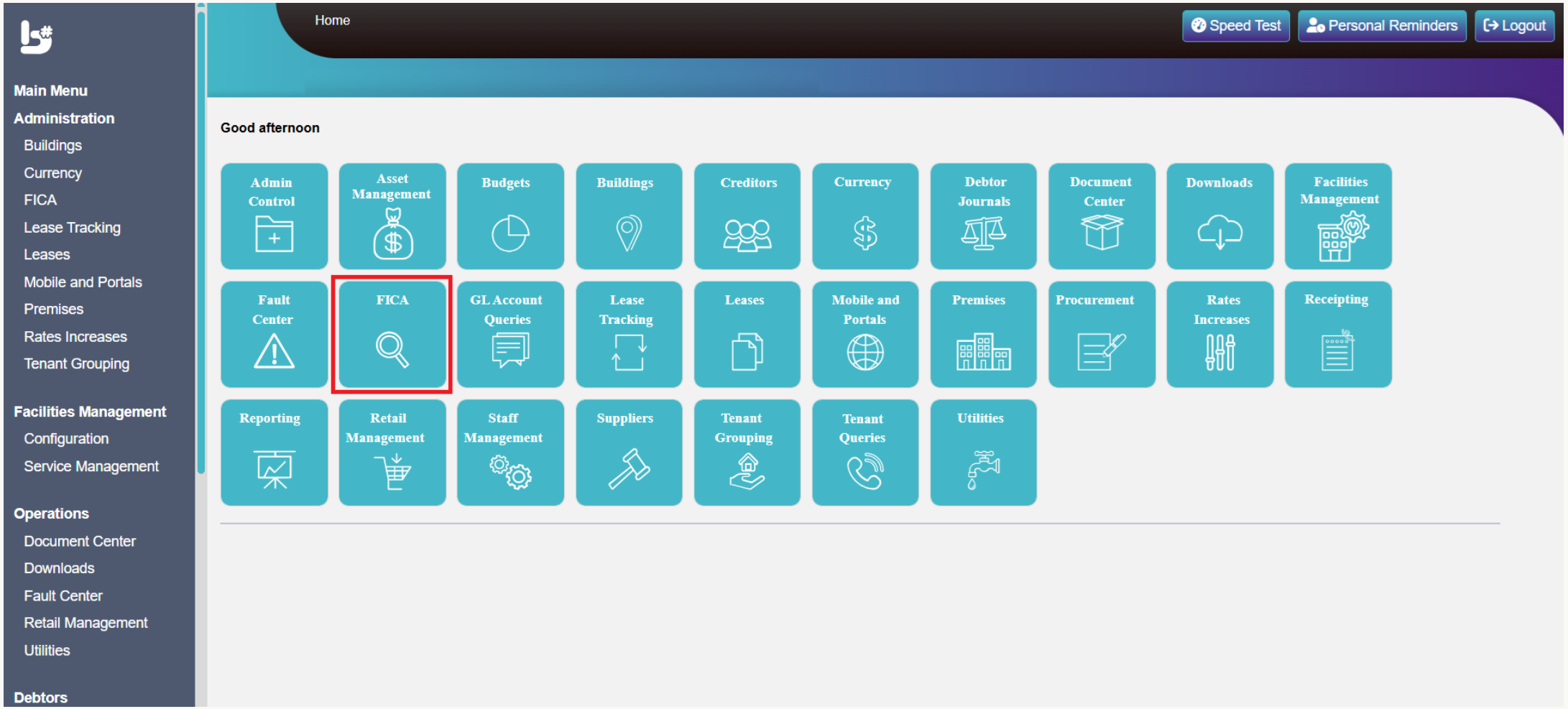
Our PDF Summary Profile provides an audit trail, which can be generated for each client at any stage of onboarding, as evidence of customer due diligence and proof of FICA compliance.



Once you have completed the FICA process within nCino KYC, proceed to b# Solutions

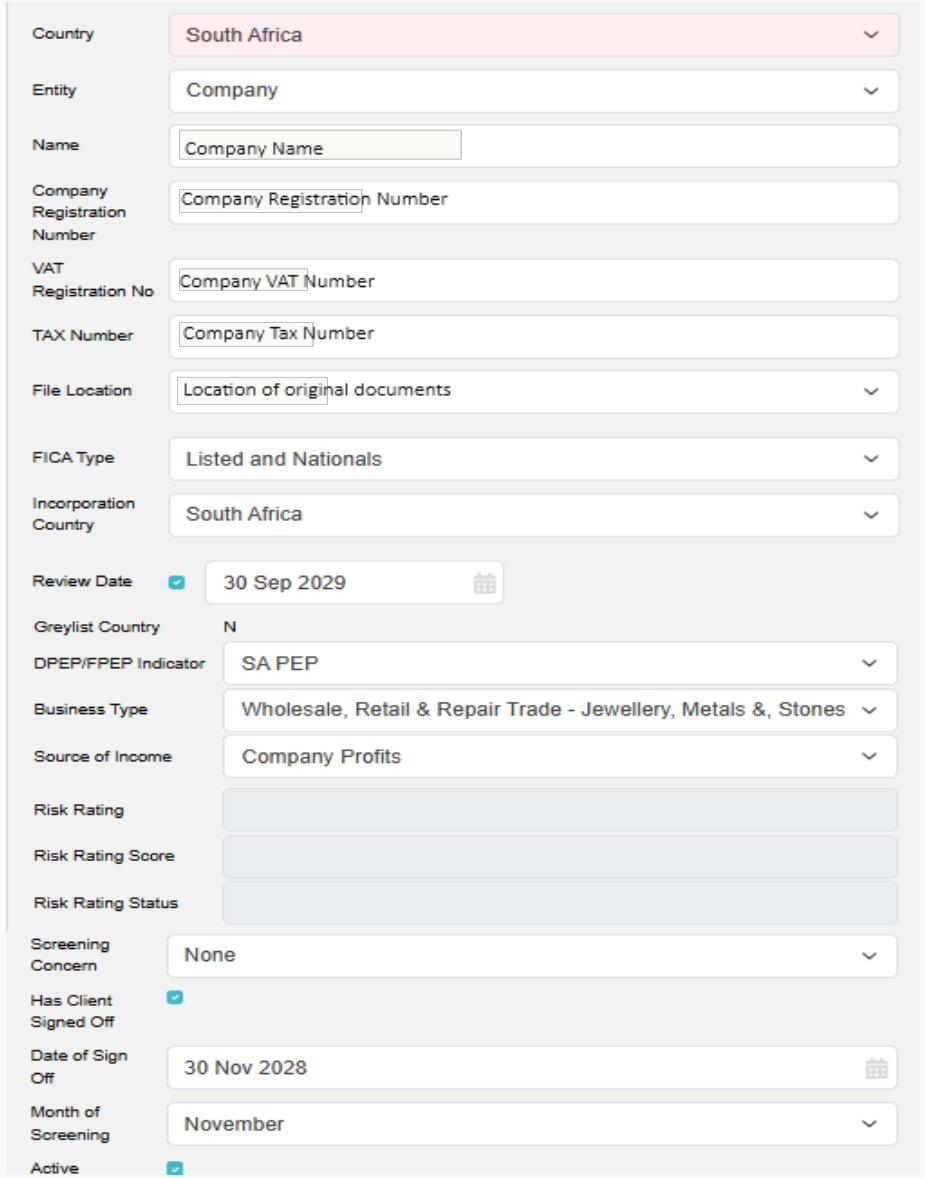
b# Solutions Environment – FICA Module

- Maintains all FICA Information



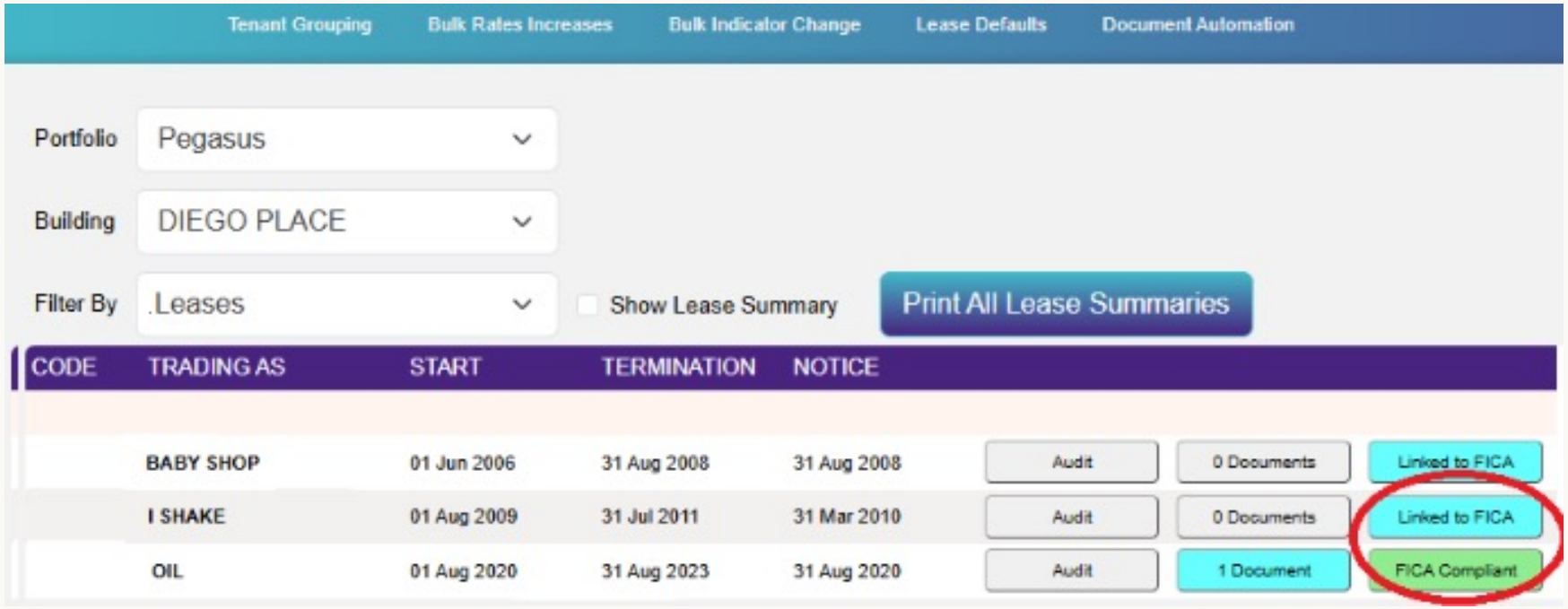
b# Solutions Environment

- Once application is approved in nCino KYC, the data is passed through to b# Solutions.



b# Solutions Environment – Lease Module

- The lease module contains all relevant documentation & data fields, including a review of FICA.
- The approved entity in b# Solutions is then automatically assigned to the lease and a compliance marker is provided which confirms to the b# system that the nCino KYC validations are complete, and the application has been FICA approved.



Licensing & Setup Requirements

nCino KYC Africa

Key requirements:

Existing contract with nCino KYC

Send a request to kycafrica.sales@ncino.com or your account manager for assistance or questions on getting the integration to work

Key requirements:

Existing contract with b# Solutions

Send a request to smathieson@bsharpsolutions.co.za

Integration Approach Options

Option 1: **An existing b# Solutions client** that would like to sign up with to nCino KYC	**Option 2:** **An existing nCino KYC customer** that would like to implement b# Solutions as their property management / occupier application
A client **newly introduced to nCino KYC** will start with their application capturing on completion of sign up. It is imperative that the system link between b# Solutions & nCino KYC is established prior to the commencement of the application capturing.	A existing nCino KYC customer and **new to the b# Solutions application**, will require further engagement to establish how and if the nCino KYC client would like to bring in their historical applications into the b# Solutions environment. Engagement in this instance will be between the client, nCino KYC representative and b# Solutions representative.

Contact Us

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